

Cabling - Labor Only

RC Data Communications, LLC
Appendix C Pricing Index

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$80.00	\$160.00	\$160.00	\$80.00	\$80.00
151-300 Feet	\$80.00	\$160.00	\$160.00	\$80.00	\$80.00
11-50 Pulls					
0-150 Feet	\$50.00	\$100.00	\$100.00	\$60.00	\$60.00
151-300 Feet	\$50.00	\$100.00	\$100.00	\$60.00	\$60.00
51-100 Pulls					
0-150 Feet	\$40.00	\$80.00	\$80.00	\$50.00	\$50.00
151-300 Feet	\$40.00	\$80.00	\$80.00	\$50.00	\$50.00
101-200 Pulls					
0-150 Feet	\$40.00	\$80.00	\$80.00	\$45.00	\$45.00
151-300 Feet	\$40.00	\$80.00	\$80.00	\$45.00	\$45.00
Over 200 Pulls					
0-150 Feet	\$40.00	\$80.00	\$80.00	\$40.00	\$40.00
151-300 Feet	\$40.00	\$80.00	\$80.00	\$40.00	\$40.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$80.00	\$160.00	\$160.00	\$80.00	\$80.00
151-300 Feet	\$80.00	\$160.00	\$160.00	\$80.00	\$80.00
11-50 Pulls					
0-150 Feet	\$50.00	\$100.00	\$100.00	\$60.00	\$60.00
151-300 Feet	\$50.00	\$100.00	\$100.00	\$60.00	\$60.00
51-100 Pulls					
0-150 Feet	\$40.00	\$80.00	\$80.00	\$50.00	\$50.00
151-300 Feet	\$40.00	\$80.00	\$80.00	\$50.00	\$50.00
101-200 Pulls					
0-150 Feet	\$40.00	\$80.00	\$80.00	\$45.00	\$45.00
151-300 Feet	\$40.00	\$80.00	\$80.00	\$45.00	\$45.00
Over 200 Pulls					
0-150 Feet	\$40.00	\$80.00	\$80.00	\$40.00	\$40.00
151-300 Feet	\$40.00	\$80.00	\$80.00	\$40.00	\$40.00

Cabling Services (per pull) - Labor Only Price Sheet

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$80.00	\$160.00	\$160.00	\$80.00	\$80.00
151-300 Feet	\$80.00	\$160.00	\$160.00	\$80.00	\$80.00
11-50 Pulls					
0-150 Feet	\$50.00	\$100.00	\$100.00	\$60.00	\$60.00
151-300 Feet	\$50.00	\$100.00	\$100.00	\$60.00	\$60.00
51-100 Pulls					
0-150 Feet	\$40.00	\$80.00	\$80.00	\$50.00	\$50.00
151-300 Feet	\$40.00	\$80.00	\$80.00	\$50.00	\$50.00
101-200 Pulls					

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0-150 Feet	\$40.00	\$80.00	\$80.00	\$45.00	\$45.00
151-300 Feet	\$40.00	\$80.00	\$80.00	\$45.00	\$45.00
Over 200 Pulls					
0-150 Feet	\$40.00	\$80.00	\$80.00	\$40.00	\$40.00
151-300 Feet	\$40.00	\$80.00	\$80.00	\$40.00	\$40.00
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$80.00	\$160.00	\$160.00	\$80.00	\$80.00
151-300 Feet	\$80.00	\$160.00	\$160.00	\$80.00	\$80.00
11-50 Pulls					
0-150 Feet	\$50.00	\$100.00	\$100.00	\$60.00	\$60.00
151-300 Feet	\$50.00	\$100.00	\$100.00	\$60.00	\$60.00
51-100 Pulls					
0-150 Feet	\$40.00	\$80.00	\$80.00	\$50.00	\$50.00
151-300 Feet	\$40.00	\$80.00	\$80.00	\$50.00	\$50.00
101-200 Pulls					
0-150 Feet	\$40.00	\$80.00	\$80.00	\$45.00	\$45.00
151-300 Feet	\$40.00	\$80.00	\$80.00	\$45.00	\$45.00
Over 200 Pulls					
0-150 Feet	\$40.00	\$80.00	\$80.00	\$40.00	\$40.00
151-300 Feet	\$40.00	\$80.00	\$80.00	\$40.00	\$40.00
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$80.00	\$160.00	\$160.00	\$80.00	\$80.00
151-300 Feet	\$80.00	\$160.00	\$160.00	\$80.00	\$80.00
11-50 Pulls					
0-150 Feet	\$50.00	\$100.00	\$100.00	\$60.00	\$60.00
151-300 Feet	\$50.00	\$100.00	\$100.00	\$60.00	\$60.00
51-100 Pulls					
0-150 Feet	\$40.00	\$80.00	\$80.00	\$50.00	\$50.00
151-300 Feet	\$40.00	\$80.00	\$80.00	\$50.00	\$50.00
101-200 Pulls					
0-150 Feet	\$40.00	\$80.00	\$80.00	\$45.00	\$45.00
151-300 Feet	\$40.00	\$80.00	\$80.00	\$45.00	\$45.00
Over 200 Pulls					
0-150 Feet	\$40.00	\$80.00	\$80.00	\$40.00	\$40.00
151-300 Feet	\$40.00	\$80.00	\$80.00	\$40.00	\$40.00

**RC Data Communiations, LLC
Appendix C Pricing Index**

Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 5e cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$135.00	\$235.00	\$235.00	\$135.00	\$135.00
151-300 Feet		\$165.00	\$265.00	\$265.00	\$165.00	\$165.00
11-50 Pulls						
0-150 Feet		\$105.00	\$205.00	\$205.00	\$105.00	\$105.00
151-300 Feet		\$142.00	\$242.00	\$242.00	\$142.00	\$142.00
51-100 Pulls						
0-150 Feet		\$90.00	\$190.00	\$190.00	\$90.00	\$90.00
151-300 Feet		\$120.00	\$220.00	\$220.00	\$120.00	\$120.00
101-200 Pulls						
0-150 Feet		\$90.00	\$190.00	\$190.00	\$90.00	\$90.00
151-300 Feet		\$120.00	\$220.00	\$220.00	\$120.00	\$120.00
Over 200 Pulls						
0-150 Feet		\$90.00	\$190.00	\$190.00	\$90.00	\$90.00
151-300 Feet		\$120.00	\$220.00	\$220.00	\$120.00	\$120.00
Cat 6 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$157.00	\$257.00	\$257.00	\$157.00	\$157.00
151-300 Feet		\$207.00	\$307.00	\$307.00	\$207.00	\$207.00
11-50 Pulls						
0-150 Feet		\$127.00	\$227.00	\$227.00	\$127.00	\$127.00
151-300 Feet		\$177.00	\$277.00	\$277.00	\$177.00	\$177.00
51-100 Pulls						
0-150 Feet		\$113.00	\$213.00	\$213.00	\$113.00	\$113.00
151-300 Feet		\$163.00	\$263.00	\$263.00	\$163.00	\$163.00
101-200 Pulls						
0-150 Feet		\$113.00	\$213.00	\$213.00	\$113.00	\$113.00
151-300 Feet		\$163.00	\$263.00	\$263.00	\$163.00	\$163.00
Over 200 Pulls						
0-150 Feet		\$113.00	\$213.00	\$213.00	\$113.00	\$113.00
151-300 Feet		\$163.00	\$263.00	\$263.00	\$163.00	\$163.00

Cabling - Labor and Materials

Cabling Services (price per pull)		Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cat 7 cable - installed, terminated, tested and labeled including wall plate, jack and certification report.						
0-10 Pulls						
0-150 Feet		\$221.00	\$321.00	\$321.00	\$221.00	\$221.00
151-300 Feet		\$324.00	\$424.00	\$424.00	\$324.00	\$324.00
11-50 Pulls						
0-150 Feet		\$186.00	\$286.00	\$286.00	\$186.00	\$186.00
151-300 Feet		\$296.00	\$396.00	\$396.00	\$296.00	\$296.00
51-100 Pulls						
0-150 Feet		\$176.00	\$276.00	\$276.00	\$176.00	\$176.00
151-300 Feet		\$287.00	\$387.00	\$387.00	\$287.00	\$287.00
101-200 Pulls						
0-150 Feet		\$173.00	\$273.00	\$273.00	\$173.00	\$173.00
151-300 Feet		\$283.00	\$383.00	\$383.00	\$283.00	\$283.00
Over 200 Pulls						
0-150 Feet		\$173.00	\$273.00	\$273.00	\$173.00	\$173.00
151-300 Feet		\$283.00	\$383.00	\$383.00	\$283.00	\$283.00
Fiber Optic - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Single Mode						
0-10 Pulls						
0-150 Feet		\$160.00	\$260.00	\$260.00	\$160.00	\$160.00
151-300 Feet		\$208.00	\$308.00	\$308.00	\$208.00	\$208.00
300+ Feet						
11-50 Pulls						
0-150 Feet		\$130.00	\$230.00	\$230.00	\$130.00	\$130.00
151-300 Feet		\$178.00	\$278.00	\$278.00	\$178.00	\$178.00
300+ Feet						
51-100 Pulls						
0-150 Feet		\$115.00	\$215.00	\$215.00	\$115.00	\$115.00
151-300 Feet		\$163.00	\$263.00	\$263.00	\$163.00	\$163.00
300+ Feet						
101-200 Pulls						
0-150 Feet		\$115.00	\$215.00	\$215.00	\$115.00	\$115.00
151-300 Feet		\$163.00	\$263.00	\$263.00	\$163.00	\$163.00
300+ Feet						
Over 200 Pulls						
0-150 Feet		\$115.00	\$215.00	\$215.00	\$115.00	\$115.00
151-300 Feet		\$163.00	\$263.00	\$263.00	\$163.00	\$163.00
300+ Feet						

Cabling - Labor and Materials

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Fiber Optic Cable - installed, terminated, tested and labeled including wall plate, jack and certification report. CATEGORY: Multimode					
0-10 Pulls					
0-150 Feet	\$160.00	\$260.00	\$260.00	\$160.00	\$160.00
151-300 Feet	\$208.00	\$308.00	\$308.00	\$208.00	\$208.00
300+ Feet					
11-50 Pulls					
0-150 Feet	\$130.00	\$230.00	\$230.00	\$130.00	\$130.00
151-300 Feet	\$178.00	\$278.00	\$278.00	\$178.00	\$178.00
300+ Feet					
51-100 Pulls					
0-150 Feet	\$115.00	\$215.00	\$215.00	\$115.00	\$115.00
151-300 Feet	\$163.00	\$263.00	\$263.00	\$163.00	\$163.00
300+ Feet					
101-200 Pulls					
0-150 Feet	\$115.00	\$215.00	\$215.00	\$115.00	\$115.00
151-300 Feet	\$163.00	\$263.00	\$263.00	\$163.00	\$163.00
300+ Feet					
Over 200 Pulls					
0-150 Feet	\$115.00	\$215.00	\$215.00	\$115.00	\$115.00
151-300 Feet	\$163.00	\$263.00	\$263.00	\$163.00	\$163.00
300+ Feet					

Cabling Services (price per pull)	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Coax Cable for Video Distribution (CATV, CCTV (surveillance), satellite (DSS, VSAT)) - installed, terminated, tested and labeled including wall plate, jack and certification report.					
0-10 Pulls					
0-150 Feet	\$146.00	\$246.00	\$246.00	\$146.00	\$146.00
151-300 Feet	\$187.00	\$287.00	\$287.00	\$187.00	\$187.00
11-50 Pulls					
0-150 Feet	\$116.00	\$216.00	\$216.00	\$116.00	\$116.00
151-300 Feet	\$157.00	\$257.00	\$257.00	\$157.00	\$157.00
51-100 Pulls					
0-150 Feet	\$101.00	\$201.00	\$201.00	\$101.00	\$101.00
151-300 Feet	\$141.00	\$241.00	\$241.00	\$141.00	\$141.00
101-200 Pulls					
0-150 Feet	\$101.00	\$201.00	\$201.00	\$101.00	\$101.00
151-300 Feet	\$141.00	\$241.00	\$241.00	\$141.00	\$141.00
Over 200 Pulls					
0-150 Feet	\$101.00	\$201.00	\$201.00	\$101.00	\$101.00
151-300 Feet	\$141.00	\$241.00	\$241.00	\$141.00	\$141.00

RC Data Communiations, LLC
Appendix C Pricing Index

Cabling Services	Service Rate Type	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Standard Rates Normal Business Hours						
Cabling Technical Support (hourly rate)	Standard	\$32.00	\$32.00	\$32.00	\$32.00	\$32.00
Cabling Systems Design (hourly rate)	Standard	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Cabling Project Manager (hourly rate)	Standard	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
Cabling Installer Lead Technician (hourly rate)	Standard	\$32.00	\$32.00	\$32.00	\$32.00	\$32.00
Cabling Installer (hourly rate)	Standard	\$28.00	\$28.00	\$28.00	\$28.00	\$28.00
Cabling Copper Splicing Lead Technician (hourly rate)	Standard	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Cabling Fiber Optic Lead Technician (hourly rate)	Standard	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Cabling Fiber Optic Installer (hourly rate)	Standard	\$35.00	\$35.00	\$35.00	\$35.00	\$35.00
Cabling Aerial Technician (hourly rate)	Standard	\$55.00	\$55.00	\$55.00	\$55.00	\$55.00
Cabling OSP PVC Duct Bank Technician (hourly rate)	Standard	\$65.00	\$65.00	\$65.00	\$65.00	\$65.00
Cabling Metal Conduit Installation Technician (hourly rate)	Standard	\$45.00	\$45.00	\$45.00	\$45.00	\$45.00
Device Installation Technician (hourly rate)	Standard	\$32.00	\$32.00	\$32.00	\$32.00	\$32.00
Cable Removal	Standard	\$28.00	\$28.00	\$28.00	\$28.00	\$28.00
Office equipment and furniture reconfigurations	Standard	\$32.00	\$32.00	\$32.00	\$32.00	\$32.00

Cabling Services Pricing

OVERTIME RATES AFTER BUSINESS HOURS	Service Rate Type	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5
Cabling Technical Support (hourly rate)	Non-Standard	\$48.00	\$48.00	\$48.00	\$48.00	\$48.00
Cabling Systems Design (hourly rate)	Non-Standard	\$97.50	\$97.50	\$97.50	\$97.50	\$97.50
Cabling Project Manager (hourly rate)	Non-Standard	\$67.50	\$67.50	\$67.50	\$67.50	\$67.50
Cabling Installer Lead Technician (hourly rate)	Non-Standard	\$48.00	\$48.00	\$48.00	\$48.00	\$48.00
Cabling Installer (hourly rate)	Non-Standard	\$42.00	\$42.00	\$42.00	\$42.00	\$42.00
Cabling Copper Splicing Lead Technician (hourly rate)	Non-Standard	\$97.50	\$97.50	\$97.50	\$97.50	\$97.50
Cabling Fiber Optic Lead Technician (hourly rate)	Non-Standard	\$97.50	\$97.50	\$97.50	\$97.50	\$97.50
Cabling Fiber Optic Installer (hourly rate)	Non-Standard	\$52.50	\$52.50	\$52.50	\$52.50	\$52.50
Cabling Aerial Technician (hourly rate)	Non-Standard	\$82.50	\$82.50	\$82.50	\$82.50	\$82.50
Cabling OSP PVC Duct Bank Technician (hourly rate)	Non-Standard	\$97.50	\$97.50	\$97.50	\$97.50	\$97.50
Cabling Metal Conduit Installation Technician (hourly rate)	Non-Standard	\$67.50	\$67.50	\$67.50	\$67.50	\$67.50
Device Installation Technician (hourly rate)	Non-Standard	\$48.00	\$48.00	\$48.00	\$48.00	\$48.00
Cable Removal	Non-Standard	\$42.00	\$42.00	\$42.00	\$42.00	\$42.00
Office equipment and furniture reconfigurations	Non-Standard	\$48.00	\$48.00	\$48.00	\$48.00	\$48.00

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PRODUCT							
CATEGORY / DESCRIPTION	Manufacturer / Brand	Product Description	Manufacturer's Part Number	Manufacturer or Authorized Reseller (M/R)	MSRP	DIR Customer Discount % off MSRP	DIR Customer Price *
Cabling Product Description							
Wire management	CPI	19" Data Rack - Incl rack screws	55053-703		\$ 161.00	15.00%	\$137.88
	CPI	Ladder Rack-Including installation	10250-712 11421-712		\$ 143.00	15.00%	\$122.46
	WBVT	Ladder/Wire Tray - including			\$ 155.00	20.00%	\$124.93
	Panduit	Horizontal Rack Mount-3.5"	WMP1E		\$ 73.57	25.00%	\$55.59
	Panduit	Horizontal Rack Mount-1.75"	WMPSE		\$ 62.53	25.00%	\$47.25
	Panduit	Vertical-Dual Sided Rack Mount	PRV6		\$ 586.33	25.00%	\$443.05
	Panduit	Vertical Wire Manager Door	PRD6		\$ 260.21	25.00%	\$196.62
	Panduit	Vertical Dual Sided Rack Mount	PRV8		\$ 655.58	25.00%	\$495.37
	Panduit	Vertical Wire Manager Door	PRD8		\$ 288.29	25.00%	\$217.84
	Panduit						
Patch Panels							
	Panduit	24 Port Cat 5e - 110 punch down	DP245E88TGY		\$ 215.35	20.00%	\$173.57
	Panduit	48 port Cat 5e - 110 punch down	DP485E88TGY		\$ 430.16	20.00%	\$346.71
	Panduit	24 Port Cat 6 - 110 punch down	DP24688TGY		\$ 296.01	20.00%	\$238.58
	Panduit	48 port Cat 6 - 110 punch down	DP48688TGY		\$ 638.60	20.00%	\$514.71
	Panduit	24 port unloaded patch panel flat	CPPL24WBLY		\$ 37.24	20.00%	\$30.02
	Panduit	48 port unloaded patch panel flat	CPPL48WBLY		\$ 66.80	20.00%	\$53.84
	Panduit	24 port unloaded patch panel	CPPLA24WBLY		\$ 69.25	20.00%	\$55.82
	Panduit	48 port unloaded patch panel	CPPLA48WBLY		\$ 116.73	20.00%	\$94.08
							\$0.00
Fiber Boxes							
	Panduit	24 port - unloaded	FRME1U		\$ 245.23	20.00%	\$197.66
	Panduit	48 port - unloaded	FRME2U		\$ 304.14	20.00%	\$245.14
	Panduit	72 port - unloaded	FRME4U		\$ 284.23	20.00%	\$229.09
	Panduit	6 LC Duplex	FAP6WEIDL		\$ 95.99	20.00%	\$77.37
	Panduit	6 SC Duplex	FAP6WEIDSC		\$ 90.63	20.00%	\$73.05
	Panduit	6 pack ST coupler Panel	FAP6WST		\$ 44.93	20.00%	\$36.21
Patch Cords							
	PANDUIT	3 ft RJ45 - Cat 5E - blue	UTPCH3BUY		\$ 4.88	20.00%	\$3.93
	PANDUIT	5ft RJ45 - Cat 5E - blue	UTPCH5BUY		\$ 5.45	20.00%	\$4.39
	PANDUIT	7ft RJ45 - Cat 5E - blue	UTPCH7BUY		\$ 6.17	20.00%	\$4.97
	PANDUIT	10ft RJ45 - Cat 5e - blue	UTPCH10BUY		\$ 7.20	20.00%	\$5.80
	PANDUIT	14ft RJ45 - Cat 5e - blue	UTPCH14BUY		\$ 8.57	20.00%	\$6.91
	PANDUIT	3 ft RJ45 - Cat 6 - blue	UTPSPBUY		\$ 9.92	20.00%	\$8.00
	PANDUIT	5ft RJ45 - Cat 6	UTPSP5BUY		\$ 10.72	20.00%	\$8.64
	PANDUIT	7ft RJ45 - Cat 6	UTPSP7BUY		\$ 11.56	20.00%	\$9.32
	PANDUIT	10ft - RJ45 - Cat 6	UTPSP10BUY		\$ 12.80	20.00%	\$10.32
	PANDUIT	14ft RJ45 - Cat 6	UTPSP14BUY		\$ 14.45	20.00%	\$11.65
	PANDUIT	ST to ST duplex Fiber Jumpers 62.5	F6D2-2M3Y		\$ 52.42	20.00%	\$42.25
	PANDUIT	SC to SC duplex Fiber Jumpers 62.5	F6D3-3M3Y		\$ 48.67	20.00%	\$39.23
	PANDUIT	ST to SC duplex Fiber Jumpers 62.5	F6D2-3M3Y		\$ 50.54	20.00%	\$40.74
	PANDUIT	LC to LC duplex fiber jumpers 62.5 -	F6E10-10M3Y		\$ 63.65	20.00%	\$51.30

Cabling Products

Wall/Face Plates and Surface Mounts							\$0.00
	PANDUIT	Single	CFPE1WH		\$ 2.75	20.00%	\$2.22
	PANDUIT	Dual	CFPE2WH		\$ 2.75	20.00%	\$2.22
	PANDUIT	Quad	CFPE4WH		\$ 2.75	20.00%	\$2.22
	PANDUIT	Six Port	CFPE6WH		\$ 2.75	20.00%	\$2.22
	PANDUIT	Executive series faceplate for	CBEWHY		\$ 2.77	20.00%	\$2.23
	PANDUIT	2 Port sloped shuttered Minicom	CHS2SWH-X		\$ 4.34	20.00%	\$3.50
	PANDUIT	Blank insert	CHB2WH-X		\$ 0.68	20.00%	\$0.55
Connectors							\$0.00
	PANDUIT	Cat 5	CJ588TG		\$ 8.06	20.00%	\$6.50
	PANDUIT	Cat 5e	CJ5E88TG		\$ 8.06	20.00%	\$6.50
	PANDUIT	Cat 6	CJ688TG		\$ 11.77	20.00%	\$9.49
	PANDUIT	Cat 6A	CJ6X88TG		\$ 16.65	20.00%	\$13.42
	PANDUIT	ST Fiber - 62.5	FSTMABL		\$ 6.52	20.00%	\$5.26
	PANDUIT	SC Fiber - 62.5	FSCMBL		\$ 9.94	20.00%	\$8.01
	PANDUIT	LC Fiber - 62.5	FLCSME1Y		\$ 8.06	20.00%	\$6.50
							\$0.00
Cabling Product Description (list additional products)							
	General	Cat 5e plenum Blue	5131278		\$260.59	20.00%	\$210.04
	General	Cat 5e plenum Blue	6131278		\$336.72	20.00%	\$271.40
	General	Cat 6 plenum Blue - Genspeed Cat	7131800		\$463.45	20.00%	\$373.54
	General	Cat 6 plenum Genspeed 6500	7131930		\$871.42	20.00%	\$702.36
	Panduit	Cat 5e plenum Blue	PPF5504BU-UY		\$355.00	20.00%	\$286.13
	Panduit	Cat 6 plenum Blue	PPF6004BU-UY		\$854.00	20.00%	\$688.32
	Panduit	Cat 6 plenum Blue	PPF6504BU-UY		\$1,230.50	20.00%	\$991.78
	Commscope	Cat 5E Cable OSP rated	5NF4		\$260.06	30.00%	\$183.41
	Commscope	Cat 5e Cable plenum	2061EBL 4/23 W1000		\$377.96	30.00%	\$266.56
	Commscope	Cat 6 Cable plenum	2071EBL 4/23 W1000		\$703.93	30.00%	\$496.45
	Commscope	Cat 5E Jack	UNJ500		\$5.89	30.00%	\$4.15
	Commscope	Cat 6 Jack	UNJ600		\$8.13	30.00%	\$5.73
	Commscope	48 Port Patch Panel	760163444		\$197.26	30.00%	\$139.12
	Commscope	24 Port Patch Panel	760163436		98.63	30.00%	\$69.56
	Commscope	2 port faceplate	M12L-262		\$1.56	30.00%	\$1.10
	Commscope	4 port faceplate	M14L-262		\$1.56	30.00%	\$1.10
	Commscope	3' Cat 5e patch cord	CPC6642-02F003		\$4.49	30.00%	\$3.17
	Commscope	5' Cat 5e patch cord	CPC6642-02F005		\$5.39	30.00%	\$3.80
	Commscope	10' Cat 5e patch cord	CPC6642-02F010		\$7.29	30.00%	\$5.14
	Commscope	3' Cat 6 patch cord	CPC3313-02F003		\$10.76	30.00%	\$7.59
	Commscope	5' Cat 6 patch cord	CPC3313-02F005		\$11.80	30.00%	\$8.32
	Commscope	10' Cat 6 patch cord	CPC-3313-02F010		\$14.41	30.00%	\$10.16
	Essex	Cat 5e Plenum Blue	5EP424-BL		\$303.00	20.00%	\$244.22
	Essex	Cat 6 Plenum Blue	6P424-BL		\$540.00	20.00%	\$435.24
	Leviton	1 port faceplate	41080-1WP		\$1.80	20.00%	\$1.45
	Leviton	2 port faceplate	41080-2WP		\$1.80	20.00%	\$1.45
	Leviton	4 port faceplate	41080-4WP		\$1.80	20.00%	\$1.45
	Leviton	6 port faceplate	41080-6WP		\$1.80	20.00%	\$1.45
	Leviton	Blank snap in module	41084-BWB		\$0.21	20.00%	\$0.17
	Leviton	Cat 6 Jack Blue	61110-RL6		\$9.71	20.00%	\$7.83
	Leviton	Cat 5E Jack Blue	%G108-RL5		\$4.50	20.00%	\$3.63
	Leviton	24 port Cat 6 patch panel	69586-U24		\$257.86	20.00%	\$207.84
	Leviton	48 port Cat 6 patch panel	69586-U48		\$507.98	20.00%	\$409.43
	Leviton	24 port unloaded patch panel	49255-H24		\$71.25	20.00%	\$57.43
	Leviton	48 port unloaded patch panel	49255-H48		\$97.16	20.00%	\$78.31
	Leviton	24 port Cat 5e patch panel	5G596-U24		\$158.97	20.00%	\$128.13
	Leviton	48 port Cat 5e patch panel	5G596-U48		\$317.31	20.00%	\$255.75
	Leviton	1RU Horizontal wire mgmt	491RU-HFR		\$48.39	20.00%	\$39.00
	Leviton	2RU Horizontal wire mgmt	492RU-HFR		\$53.11	20.00%	\$42.81
	Leviton	3' Cat 6 patch cord	62460-3L		\$4.86	20.00%	\$3.92
	Leviton	5' Cat 6 patch cord	62460-5L		\$6.14	20.00%	\$4.95
	Leviton	7' Cat 6 patch cord	62460-7L		\$7.44	20.00%	\$6.00
	Leviton	10' Cat 6 patch cord	62460-10L		\$8.64	20.00%	\$6.96
	Leviton	Wallphone Plate	40253-W		\$3.22	20.00%	\$2.60
	Leviton	100pr 110 block kit w/ C-4	41AB2-1F4		\$31.01	20.00%	\$24.99
	Leviton	300pr 110 block kit w/ C-4	41AB2-3F4		\$89.86	20.00%	\$72.43

Cabling Products

	Leviton	Horizontal Cable Mgmt W/ legs	41A10-HCM		\$9.00	20.00%	\$7.25
	Leviton	Vertical Cable Mgmt 4" x 5" x 80"	4980L-VFR		\$213.68	20.00%	\$172.23
	Leviton	1RU Fiber Box	5R1UM-F03		\$219.34	20.00%	\$176.79
	Leviton	2RU Fiber Box	5R2UM-F06		\$281.36	20.00%	\$226.78
	Leviton	3RU Fiber Box	5R3UM-F9		\$371.65	20.00%	\$299.55
	Leviton	4RU Fiber box	5R4UM-F12		\$431.91	20.00%	\$348.12
	Leviton	ST MM 62.5 Fast Cam	49991-MST		\$19.79	20.00%	\$15.95
	Leviton	SC MM 62.5 Fast Cam	49991-MSC		\$20.00	20.00%	\$16.12
	Leviton	LC MM 62.5 Fast Cam	49991-MLC		\$20.54	20.00%	\$16.56
	Leviton	62.5 MM 2M ST Duplex Fiber	62DST-M02		\$14.90	20.00%	\$12.01
	Leviton	62.5 MM 3M SC Duplex	62DSC-M03		\$17.46	20.00%	\$14.07
	Leviton	62.5 MM 1M LC/LC Duplex	62DLC-M01		\$17.44	20.00%	\$14.06
	Corning	1RU CCH Fiber Box	CCH-01U		\$203.46	20.00%	\$163.99
	Corning	2RU CCH Fiber Box	CCH-02U		\$241.94	20.00%	\$195.00
	Corning	3RU CCH Fiber Box	CCH-03U		\$275.00	20.00%	\$221.65
	Corning	4RU CCH Fiber Box	CCH-04U		\$308.28	20.00%	\$248.47
	Corning	ST MM Unicam connector	95-000-50		\$10.81	20.00%	\$8.71
	Corning	SC MM Unicam Connector	95-000-40		\$11.55	20.00%	\$9.31
	Corning	LC MM Unicam Connector	95-000-99		\$15.60	20.00%	\$12.57

Additional Discount Based On Aggregate Sales				
Contract Sales Threshold	Product or Category Description	DIR Customer Discount OFF MSRP		
	CPI	20%		
	WBT	20%		
	PANDUIT	35%		
	COMMSCOPE	35%		
	ORTRONICS	35%		
	GENERAL	35%		
	ESSEX	35%		
	LEVITON	35%		
	CORNING	35%		